

**Contract # 1009 – 07/06/2012**  
**11:30 AM**  
**REQUEST FOR PROPOSAL**  
**TOWN OF VERNON, CONNECTICUT**  
**CAPITAL LEASE FINANCING OF FIRE TRUCKS**  
**AND**  
**DPW VEHICLES & EQUIPMENT**

July 2, 2012

Questions and Answers

- Q1. *Concerning the used DPW – Wheeled Excavator, estimated at \$129,167.00, what year model is anticipated?*
- A1. It is anticipated that the year of the Wheeled Excavator will be 2003 / 2004.
- Q2. *Has the legislative body of the Town approved a resolution for items in the RFP?*
- A2. All items in the RFP have been approved through the budget process and in the 6-year capital improvement plan, with the funding source listed as “Lease”. When a respondent has been selected, the lease agreement will be presented to the Town Council for approval.
- Q3. *In the RFP, it is stated that the initiation of the lease will be July 17, 2012; when does the Town actually expect delivery and payment of equipment and vehicles?*
- A3. The July 17, 2012 date is when we anticipate Town Council approval of the lease agreement. The estimated delivery date and acceptance of vehicles and equipment is estimated between August – November, 2012.
- Q4. *As to “the Town entertaining an Alternate Proposal, designed to conserve costs, inclusive of pay-downs from the Town, not to exceed \$250,000.00”, does this mean the Town will agree to a one-time maximum first payment of \$250K on 01-10-2013; OR does it mean you want the ability to pay-down the lease using  $\leq$  \$250K at a future date?*
- A4. The Town’s intent concerning an Alternate Proposal is not to place a maximum limit on the first payment, but rather to allow respondents, in an effort to conserve costs, to construct a lease proposal with a debt service schedule of varied terms, that could include pay-downs, that do not exceed \$250,000.00 in aggregate.
- Q5. Concerning Emailing the proposal, how many copies are required?

- A5. The Town is accepting proposals by Email. One copy is to be sent to: John Ward, Town Administrator at [jward@vernon-ct.gov](mailto:jward@vernon-ct.gov); AND one copy to James M. Luddecke, Finance Officer and Treasurer at [jluddecke@vernon-ct.gov](mailto:jluddecke@vernon-ct.gov).

The Email subject line is to clearly state: “Request for Proposal – Capital Lease Financing of Fire Trucks and DPW Equipment/Vehicles – Contract # 1099”.

Emails must be received by 11:30 AM, July 6, 2012. It is suggested that the Email be sent earlier, in case there are problems with transmission and/or size of proposal. If the proposal is to be sent in more than one Email, please identify in the subject line per the above, for each one.